



The Secret of Influential Leadership

- ➔ Bring this to your Organization!
- ➔ Length: Half Day

WHO SHOULD ATTEND

All levels of leaders looking to improve their leadership impact

PROGRAM FORMAT

Workshop/Experiential learning

DESCRIPTION

Leadership is an "I" word. A good leader inspires and influences others into followership successfully. The successful leader's impact in the organization is threefold: the people experience and live significance (a sense of belongingness and inclusiveness, everyone matters), competence (in charge of input-process-output, performance goals are achieved), and openness (warmth in the environment, a sense of trust and likeability). This workshop shows how to acquire the skills necessary to achieve this impact.

The 4-hour workshop is guaranteed to transform your leadership no matter your current level of competence. Based on the time-tested and successful world class FIRO-B and the Human Element, this workshop teaches participants how to achieve significance, competence, and openness in leadership.

This is the magic stick for succeeding as a leader and this workshop will teach you how to get it and how to give it.

ASSESSMENTS/PRE-WORK

FIRO-B

LEARNING OUTCOMES

- ▶ Acquire skills in balancing significance, competence and openness in your organization.
- ▶ Identify the one individual need that is central to a person's motivation and how to satisfy that need to enable motivated followership.
- ▶ Identify your own individual motivating need, and learn how to use it to succeed as a leader
- ▶ Find out what keeps you from gaining the influence you need to succeed as a leader, and how to gain control over it
- ▶ Acquire practical skills in motivating others

High caliber trainers, a wealth of knowledge, experience, and outstanding qualification.

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